# Annual Meeting

**INFORMATION STATEMENT** 



Annual Meeting Schedule:
When: May 2, 2023 – 1:00 PM
Location: The Stella Hotel
4100 Lake Atlas Dr.
Bryan, TX 77807



April 5, 2023

#### Dear Stockholder:

The Board of Directors of Capital Farm Credit, ACA (CFC) invites you to attend the 2023 Annual Meeting of Stockholders to be held at 1:00 PM on May 2, 2023. The meeting will take place at The Stella Hotel in Bryan, located at 4100 Lake Atlas Dr., or you may participate online.

At the meeting, CFC stockholders will:

- Review 2022 corporate and financial operations;
- Report the 2023 Nominating Committee nominations for five board of director positions;
- Receive nominations from the floor, if any, and consider approval of a final slate of candidates;
- Present the 2024 Nominating Committee slate for stockholder consideration;
- Appoint an independent party to tabulate voting results; and
- Conduct other business, if any.

To register to attend in person or to learn more about the election process, please call 1-877-322-3018. Please register as soon as possible so we can ensure adequate space. Lunch will be served at noon. To register to attend online, please go to <a href="https://www.capitalfarmcredit.com/annualmeeting">www.capitalfarmcredit.com/annualmeeting</a>.

Ballots are scheduled to be mailed on May 9, 2023. Only holders of Class B voting stock as of February 28, 2023 will receive a ballot. You may be receiving this booklet as a non-voting stockholder (if you only have crop insurance, a rural home loan, or are an owner of preferred stock), in which case you will not receive a ballot.

We appreciate your business and hope you will join us in person or online for our annual meeting.

By signing below, we certify we have reviewed the annual meeting information statement, determined it is prepared in accordance with all applicable statutory and regulatory requirements, and is true, accurate, and complete to the best of our knowledge and belief.

Very truly yours,

John Malazzo, Board Chairman

John Malayyo

Jeffrey C. Norte, CEO

Sally Lawson, CFO

# **Election Process**

Voting stockholders will receive a ballot, voting materials, and instructions by mail. Ballots may be cast by return mail or through a secure internet site. The ballots will be received, tabulated, and reported by an independent third-party tabulator, to be appointed during the annual meeting.

Ballots must be returned within 15 business days from the date they were mailed. Elections are decided by a majority of the stockholders voting. If there are more than two candidates in a race and a candidate does not receive a majority of votes cast, a run-off election will be scheduled between the two candidates receiving the most votes. The winning candidate will serve a four-year term. The results of the election will be announced to all stockholders by mail and on our website.

As of the record date of February 28, 2023, as established by the Board, there were 21,565 holders of Class B stock entitled to vote.

# **Nomination Process**

The nominating committee nominated two candidates for each of the five open director positions. Additional nominations may be made from the floor by any voting stockholder for an open director position at the Annual Meeting, subject to the following:

- The nomination must be seconded by a voting stockholder who did not make the initial nomination;
- The nominee is physically in attendance at the Annual Meeting and accepts the nomination;
- The nominee submits all required disclosures within five business days following the Annual Meeting; and
- The nominee is eligible, as defined by Farm Credit Administration regulations and CFC bylaws, policies, and procedures.

Additional information on eligibility requirements may be obtained by calling 1-877-322-3018.

# **2024 Nominating Committee**

The ballot will contain individuals nominated to serve on the 2024 Nominating Committee for each region. The Nominating Committee candidate receiving the highest number of votes in each race will be elected to that position. The candidate receiving the second highest number of votes will be the alternate. Nominating Committee members must be eligible to represent the region for which they are nominated as determined by CFC bylaws and policy.

# **Director and Nominating Committee Information**

The director and nominating committee nominee information was prepared and submitted by the nominee (except for staff personnel making syntactical corrections to nominees' material and eliminating any statement that may be considered campaign or voter solicitation material). The biographical information is for educational purposes only and should be used to evaluate the qualifications of candidates in the election. CFC has not verified any of the information presented.

Biographical information for all nominees (those within this disclosure and any floor nominations) is also provided to voting stockholders with the ballot and voting materials.

# **Current Director Information**

The CFC Board of Directors has ten regional directors, six at-large directors, and three appointed outside directors. Each stockholder-elected director position carries a four-year term. There are **five** stockholder-elected director positions to be filled this year.

Region	Director Name	Age	Term Expires	Years Served	Agriculture or Aquaculture Enterprise
1	Josh McDonald	42	2026	1	cattle, row crops, dairy
2	Terry McAlister	67	2026	14	wheat, cattle, cotton, milo
3	Lance Morris	72	2023	35	cotton and milo
4	Lowell Woodward	66	2026	18	cattle, sheep, goats, horses
5	Danny Parker	71	2025	25	cattle, corn, cotton, vegetables
6	Paul E. Aelvoet	62	2026	23	cotton, corn, cattle
7	Gary Palousek	70	2023	20	cotton, milo, sugar cane
8	Josh Eilers	33	2025	2	cattle, ranching
9	Shane Sklar	46	2024	3	cattle, corn, cotton
10	John Malazzo	66	2023	16	corn, cotton, cattle
At-large Positions					
1	Ronnie Riddle	65	2024	11	cotton, wheat, cattle
2	Dale Crenwelge	63	2025	15	cattle, ranching
3	Rachel Cutrer	44	2026	1	cattle, ranching
4	Dale Hoelscher	55	2023	14	cotton, corn, wheat
5	Kenton Kimball	69	2023	23	stocker cattle, ranching
6	Kenny Brown	66	2025	2	cattle, ranching
Board-Appointed Non-					
Stockholders					
	Jerred Hurst	42	2026	4	none
	Jim Brock	63	2026	1	none
	Sharleen Walkoviak	68	2026	4	none

All directors attended at least 75 percent of the board and their respective committee meetings in 2022.

# **Description of Director Regions**

The bylaws provide for ten director election regions with boundaries established along county lines. The regions vary considerably by several factors, including square miles, number of stockholders, and loan volume, but the farming and ranching practices, seasons, crops, and livestock grown are common within any respective region.

The bylaws further require each region to be represented by a stockholder-elected director residing within the region. This requirement ensures each region is represented by a board member familiar with the agricultural environment, economic characteristics, and general interests of the stockholders within the region. Despite having regional board positions, all voters vote for each open seat.

Unlike the regional board positions, physical location of residence is not a factor in determining eligibility for an at-large director. The at-large concept permits the Nominating Committee and the voting stockholders to choose nominees from an area, an industry, or a background to suit the current needs of the stockholders. The board believes the combination of regional and at-large directors is the best approach to ensure stockholder representation for each region while affording stockholders the ability to elect a board of directors reflective of the stockholders' demographics, culture, and agricultural operations.

Region	Counties in Region	Number of Voters
		in Region
Region 1 — High Plains	Briscoe, Castro, Childress, Collingsworth, Dallam,	789
	Deaf Smith, Donley, Gray, Hall, Hartley, Hemphill,	
	Lipscomb, Moore, Ochiltree, Parmer, Roberts,	
	Sherman, Swisher, and Wheeler	
Region 2 — Rolling Plains	Archer, Baylor, Callahan, Clay, Cottle, Fisher,	1,752
	Foard, Hardeman, Haskell, Jack, Jones, King,	
	Knox, Montague, Motley, Nolan, Palo Pinto,	
	Shackelford, Stonewall, Stephens, Taylor,	
	Throckmorton, Wilbarger, Wichita, and Young	
Region 3 — South Plains	Andrews, Bailey, Borden, Cochran, Crosby,	1,316
	Dawson, Dickens, Gaines, Garza, Hockley,	
	Howard, Kent, Lamb, Lubbock, Lynn, Martin,	
	Mitchell, Scurry, Terry, and Yoakum	
Region 4 — West Texas	Brewster, Crane, Crockett, Culberson, Ector, El	588
	Paso, Glasscock, Hudspeth, Irion, Jeff Davis,	
	Loving, Midland, Pecos, Presidio, Reagan, Reeves,	
	Schleicher, Sterling, Sutton, Terrell, Tom Green,	
	Upton, Val Verde, Ward, and Winkler	
Region 5 — Hill Country	Bandera, Blanco, Burnet, Coke, Coleman, Concho,	1,875
	Edwards, Gillespie, Kendall, Kerr, Kimble, Kinney,	·
	Lampasas, Llano, Mason, McCulloch, Menard,	
	Mills, Real, Runnels, San Saba, and Uvalde	
Region 6 — Winter Garden	Atascosa, Bexar, Dimmit, Frio, Karnes, La Salle,	2,104
	Maverick, Medina, McMullen, Wilson, and Zavala	·
Region 7 — South Texas	Bee, Brooks, Cameron, Duval, Hidalgo, Jim Hogg,	1,288
	Jim Wells, Kleberg, Kenedy, Live Oak, Nueces, San	•
	Patricio, Starr, Webb, Willacy, and Zapata	
Region 8 — Central Texas	Bastrop, Bell, Bosque, Caldwell, Comal, Coryell,	4,576
	Falls, Guadalupe, Hays, Lee, McLennan, Milam,	,
	Travis, and Williamson	
Region 9 — Coastal Bend	Aransas, Austin, Brazoria, Calhoun, Colorado,	2,521
	DeWitt, Fayette, Fort Bend, Goliad, Gonzales,	,
	Jackson, Lavaca, Matagorda, Refugio, Victoria,	
	Waller, and Wharton	
Region 10 — East Texas	Brazos, Burleson, Chambers, Galveston, Grimes,	4,756
	Hardin, Harris, Houston, Jasper, Jefferson, Leon,	,
	Liberty, Madison, Montgomery, Newton, Orange,	
	Polk, Robertson, San Jacinto, Trinity, Tyler,	
	Walker, and Washington	

# **Annual Report**

The 2022 Annual Report has been mailed to all stockholders and can also be found at <a href="https://www.capitalfarmcredit.com/about-us/financial-reports">www.capitalfarmcredit.com/about-us/financial-reports</a>.

# **Establishing a Quorum**

To conduct business at the Annual Meeting, CFC bylaws require a quorum of at least three percent of the number of stockholders entitled to vote, whether in person or represented by proxy, as of the record date. Mail and internet ballots both count towards the quorum requirement.

The following pages contain the biographical information for all candidates.

# **Director Position: Region 3—South Plains**

Shelley Heinrich—Age 60, Lubbock County

Occupation/Agricultural Operation: I am serving in my 7th year as the Southern Plains Regional Communications Manager for the Cotton Board, where I have the privilege to educate producers on the Cotton Research and Promotion programs allowing them to further understand the value of their investment and the research conducted on their behalf. On our personal farm, I am responsible for managing the financial responsibilities and daily operations related to our row crop and cow-calf operations located in Lubbock, Lynn, and Motley counties. Kitalou, LLC allows us the opportunity to connect our passion and knowledge for agriculture to the public through relationships and premier service.

# Education/Training and Current Leadership:

BBS in Accounting and Minor in Finance from Lubbock Christian University

Texas Agricultural Lifetime Leadership (TALL) XIII Alumni King Ranch Institute for Succession Planning Certification FiberMax Center for Discovery Board Member, Since 2013 South Plains TALL Planning Committee Member, Since 2013

NRCS State Technical Advisory Committee- Agronomy Sub Committee, Since 2019

Why I want to serve on the board: Prior to establishing my full-time career in the agriculture industry, I served in the banking industry for over 27 years. Throughout my tenure, my responsibilities involved corporate finance, accounting, investment, and acquisition experience. Within these roles, I developed a unique set of skills and perspectives I leverage in my current professional and personal roles today. This has allowed me the opportunity to provide business insight viewpoints not often leveraged within agribusinesses. I recognize the value in cultivating and maintaining strong relationships thus bringing a level of competence, service, and creativity onto a board.

Example of a Leadership Position that has prepared me for a position on the board: As an owner of an event center, personal relationships and high service expectations are expected at every single event. As a former finance manager for Texas rural markets, I had to understand the unique financial aspects of rural markets across the state, to budget, and set goals according to opportunities. As the RCM for the Cotton Board, the opportunities to see a variety of operations across the area allows me to be more knowledgeable about the region. And finally, my position as a co-owner in our family farming operation brings home the management and financial challenges and rewards of cotton, grain, and cattle production systems.

Business Knowledge, Experience, and/or Education in the following areas:

Strategic Planning: Each year, our farming operation as well as our event center operations discuss budgets, forecasts, market prices and goals as well as production opportunities and challenges. These discussions are never the same. But without a strategic plan that is discussed among the owners/members, there is no assurance that the businesses are moving in a forward direction. Having a strategic plan provides the plan to move in the same direction, to set goals, and work together to attain those goals.

**Corporate Governance:** Corporate governance provides oversite, strategy, and provisions in which the entity works within. Corporate governance is the space in which the board of directors direct the organization.

**Financial Reporting:** Coming from a financial background, my knowledge and experience in financial reporting is sound. I appreciate the efforts of the reporting team and ensuring that the reports are accurate.

**Technology:** In today's environment, technology is continuously changing. To be effective and efficient, technology must be forward thinking and continuously monitored for new opportunities. While providing opportunities, the risks of threats and unwanted circumstances of abuse or fraud is real. Information must be protected, regardless.

**Risk Management:** Risk management is a part of business management. My experience in risk management is board due to the various business that I have been engaged in. Again, it's understanding the business and what can happen and balancing the unknowns. Mitigation of risk can be helpful if understood.

Compensation and Talent Management: In my current roles in our operations, I continuously have an eye on unique opportunities for personnel. My professional roles have provided the opportunity to build successful teams of talent and no experience and take on financial operation responsibilities, farming or event planning and hosting services. The most challenging time was during Covid and balancing the needs with the risks.

# **Director Position: Region 3—South Plains**

Bryan Patterson—Age 59, Lamb County

Occupation/Agricultural Operation: I own and operate a row crop production farm covering approximately 4,700 acres. Our oldest son also operates a row crop production farm in tandem with ours. The major crop is cotton, but we also raise corn, milo, and sunflowers. The land is 45 percent irrigated. We also have a small cow calf operation.

#### **Education/Training and Current Leadership:**

Bachelor of Science Degree from West Texas A&M University

Texas AgriLife Master Marketing Program
National Cotton Council Policy Education Program
Crop Insurance Solicitor Certification
Cotton Board-Member
Texas Producers Coop-Director
High Plains Underground Water District Advisory Council
Boll Weevil Eradication Committee
South Plains Telephone Coop-Director VP
Amherst ISD Board of Trustees-VP
Amherst ISD Booster Club-President
Church-Treasurer

Why I want to serve on the board: Cooperative structured lending is a business model I have utilized in every step of my career. I firmly believe it is a model that is successful for the agriculture industry. It is important that the type of opportunities afforded by CFC remain and are even expanded in the future. To be a part of leadership that strives to accomplish those goals would be an honor for me.

Example of a Leadership Position that has prepared me for a position on the board: South Plains Telephone Cooperative and its subsidiaries are a mid-sized telecommunications cooperative serving several communities around Lubbock, TX. I have been a director for 24 years and am currently the Vice-President. I am very familiar with larger cooperative financial reports, operations, director duties, and strategic planning.

Business Knowledge, Experience, and/or Education in the following areas:

Strategic Planning: Through my service on numerous boards, I have been a part of strategic planning in many ways. Cotton Board deals with research that requires years of forward planning. The environment at South Plains Telephone Coop is telecommunications and broadband. Their strategic planning must deal with fast changing conditions. In our own operation, we try to plan for generational changes in leadership, operations, and assets.

**Corporate Governance:** Many of the boards I have served on have some type of orientation and require continuing education. The National Cotton Council Leadership training also exposed me to corporate governance basics.

Financial Reporting: Through years of serving as a director or trustee, I have been exposed to countless financial documents dealing in budgets ranging from fifty thousand dollars to more than one hundred million dollars. I have served on the audit committee for Cotton Board.

**Technology:** Our operation attempts to be an early adopter of any technology that makes sense financially. Production data analysis, application, record keeping, payroll, and accounting are all accomplished digitally. The boards I serve use various types of technology for meetings. Some use virtual meetings such as zoom or other formats, while others use tablets for agendas, reports, and documents.

**Risk Management:** For 11 years, I sold crop insurance for our operation and landlords. Through that process I obtained an insurance solicitors certificate.

**Compensation and Talent Management:** Through board service, I have participated in executive and key employee transitions. The compensation and retention of staff is a prominent task for any director.

# **Director Position: Region 7—South Texas**

Hondo Martinez—Age 32, Hidalgo County

Occupation/Agricultural Operation: I am the owner and operator of our agricultural company HM Cattle Co. and our real estate holdings. I am a 7th generation cattle rancher, and my wife and I are a young ranching couple who breeds and produces quality commercial Brangus cattle and Registered Brahman cattle. We operate in a two county area (Hidalgo and Starr) in the Rio Grande Valley on approximately 9,000 acres of land, with our headquarters located in Linn, TX. We also invest in real estate to grow and diversify our portfolio.

#### **Education/Training and Current Leadership:**

I grew up in San Isidro, TX, which is a small agricultural community in northern Starr County. That is where I graduated High School, and from there obtained my bachelor's degree in animal science and business from Texas A&M University in College Station, TX. I am also the owner and operator of HM Cattle Company and real estate holdings.

Why I want to serve on the board: I would like to serve on the board of directors to grow my professional network and sharpen my professional skills. By serving I would be able to develop relationships with other shareholders while being able to influence others in a positive way. Doing this would also keep me abreast with CFC issues and allow me to work with other board of directors and shareholders for the improvement of the company.

Example of a Leadership Position that has prepared me for a position on the board: Growing up I was always in a leadership position within our FFA chapter, being Vice President my senior year of high school. At Texas A&M University I served for 3 years on the Executive Council for my fraternity. Since graduating I have been owner and operator of HM Cattle Co., focusing on growing our business in a sustainable manner.

Business Knowledge, Experience, and/or Education in the following areas:

Strategic Planning: For our companies, I strategically plan the daily activities to our monthly, yearly, and long term goals. This includes but not limited to cattle management for health, breeding, sales, grazing, commodity purchasing, and forecasting. With this also comes everyday land management and a long term plan on how we graze our herds to maximize efficiency on the acreage that we occupy.

Corporate Governance: If elected to the Board of Directors, I will be responsible and accountable for the well-defined rights of the shareholders. Transparency to the shareholders and being able to conduct governance with integrity and professional behavior are of utmost importance.

Financial Reporting: Being self-employed and owning a small business brings the responsibility of financial bookkeeping and reporting. We keep our books current and are also up to date on agricultural and global business markets. I use both our financial standing and knowledge about the markets to make calculated decisions on how to conduct and grow our business.

**Technology:** I utilize technology to keep records and important performance data for our feedlot and growing yard, and I also developed and manage our website from scratch (www.hmcattlecompany.com) where I sell our cattle and genetics worldwide. We also use reproductive technology in the form of embryo transfer to quickly improve and enhance our Registered Brahman herd.

**Risk Management:** I manage risk in several ways in our business. Employees and personnel are met with and trained daily, and our business decisions I make using calculated risks. The most important I've found is being diversified and staying flexible. I report and record all of our finances and use this to make future decisions for our operations.

Compensation and Talent Management: As a small business owner, I manage my employees and delegate to where their talents are best and most efficiently utilized. They, along with ourselves, are compensated based on performance in and around the work place.

# **Director Position: Region 7—South Texas**

Gary Palousek-Age 71, Willacy County

Occupation/Agricultural Operation: I am the President/Partner of Las Dos Palmas Farms where I manage five full-time employees. I oversee the day-to-day operations of a 3rd generation dryland and irrigated cotton, grain, and corn farm in Willacy County. My job duties include budgeting, bookkeeping, marketing, equipment maintenance, and general operations.

#### **Education/Training and Current Leadership:**

Raymondville High School, Diploma

Majored in agriculture attending Wharton County Jr

College, Texas A&I University, and Pan American
University

Served as director of Southwest Texas ACA through its merger with Capital ACA for a total of 20 years Annual director development

Training programs in farm credit system including directorship, leadership, compensation, and governance

Compensation committee for CFC

Director for Willacy County Drainage District No. 2 - currently Secretary/Treasurer (held position 40+ years)

Magic Valley Electric Cooperative - Nominating committee and Member Advisory committee

St. Anthony Catholic Church - building and finance committees.

Why I want to serve on the board: My experience on Boards over the last 40 years, and especially 20 years on the CFC Board, have proven to be valuable in all aspects of my life. The opportunity to serve alongside other agriculturalists and represent my peers in the industry is a privilege that I do not take for granted. The strategic planning knowledge and financial and business acumen have served me in both my role as a Director and also in my farming business. Further, the friendships that my wife and I have gained across the state are invaluable.

# Example of a Leadership Position that has prepared me for a position on the board:

Board of Directors for Capital Farm Credit for the last 20 years

Director for Willacy County Drainage District No. 2 (currently Secretary/Treasurer) for over 40 years
Director of 3 agriculture co-ops over 30 years (serving as
President of two of them)

Member of the USDA-FSA County Committee for 8 threeyear terms (President for 1 year of each term) Director of Willacy County Farm Bureau for many years

# Business Knowledge, Experience, and/or Education in the following areas:

Strategic Planning: I have managed my family farming operation for over 50 years. I have served as Director of three agriculture co-ops over 30 years (serving as President of two of them), completed eight three-year terms on the USDA-FSA County Committee (President for one year of each term), and continue to serve over 40 years as Director for Willacy County Drainage District No. 2 (currently Secretary/Treasurer).

Corporate Governance: I have served on the Board of Directors for CFC, the largest lending cooperative in Texas with more than 450 employees and 20,000 shareholders, and \$12 billion assets, for the last 20 years. As a Director, my peers (elected stockholders) and I are responsible for general oversight and direction of the CFC. We work as a team to establish and maintain bylaws and policies directing operations to accomplish business objectives while remaining in compliance with laws and regulations. In addition, I have served for over 40 years on other Boards as listed above.

Financial Reporting: In addition to managing my family business, I currently serve on the CFC Board of Directors Compensation Committee (over 10 years). My responsibilities include working with the committee members to set pay scales, budgets, patronages and dividends, and all other compensation matters. I have attended numerous education and training opportunities in connection with ag credit industry, including annually attending the Southwest Graduate School of Banking Director Development Program.

**Technology:** I am proficient in use of mobile devices and computer word processing, web-based farm management systems, web-based information gathering/research/demonstration, as well as some experience in spreadsheet and bookkeeping software to conduct my business. I also use and operate current GIS systems in the equipment I operate on my farm.

**Risk Management:** In my experience over 40 years on Boards as listed above, I have learned to manage risks in every aspect of a business from financial and business risk to compliance with laws and regulations.

Compensation and Talent Management: In addition to managing my family business, I currently serve on the CFC Board of Directors Compensation Committee (over 10 years). My responsibilities include working with the committee members to set pay scales, budgets, patronages and dividends, and all other compensation matters.

# **Director Position: Region 10—East Texas**

John Malazzo—Age 67, Burleson County

Occupation/Agricultural Operation: I am a full-time farmer and rancher. We produce cotton, corn, hay, feeder steers, and F-1 Brahman/Hereford replacement heifers in Burleson, Brazos, and Milam counties.

# Education/Training and Current Leadership:

Bachelor's in Agriculture Economics from Texas A&M University, Specializing in Farm and Ranch Management

Attendee of Director Advancement Programs
Attendee of Farm Credit Council Services Conferences and
Trainings

CFC Board of Directors, Chairman
Producer's Cooperative of Bryan Board of Directors,
Chairman

Why I want to serve on the board: In my own operation, I can see the value of doing business with a highly efficient, specialized lending cooperative that has expert knowledge in what I need to be successful in my own operation. As a current director and chairman, I have learned that the business of lending has similar challenges to agriculture and requires steady leadership.

Example of a Leadership Position that has prepared me for a position on the board: I currently serve as the board chairman of two major cooperatives, CFC and Producer's Cooperative of Bryan. Both cooperatives serve common customers, and both perform at the top of their industries.

Business Knowledge, Experience, and/or Education in the following areas:

**Strategic Planning:** Having learned cooperative leadership for many years, I have been able to help guide and provide direction to board decisions, including CEO succession and major growth plans or investments.

**Corporate Governance:** I have 23 years of experience with cooperative board structures, including the audit committee, compensation committee, and as the former chair of the governance committee.

**Financial Reporting:** I have attended many audit committee meetings with CFC over the years. Additionally, I frequently participated in meetings between CFC and PriceWaterhouseCoopers.

**Technology:** I was part of the selection process for an IT director position, which was determined by the board to be of a great need, since most of the board members are not IT trained.

**Risk Management:** I am currently the chair of CFC's risk committee and am involved in reviewing association stress tests. I am familiar with our capital management plans and the impact on the loan portfolio stress on association risk.

Compensation and Talent Management: I have attended many training sessions for human resources and compensation and am familiar with CFC's compensation programs. Additionally, I led the CFC board during the CEO search and succession planning.

# **Director Position: Region 10—East Texas**

Angela Myres—Age 62, Liberty County

Occupation/Agricultural Operation: I am the managing partner of A&A Land and Cattle Company, LLC, a cow-calf operation in Liberty and Chambers Counties.

#### **Education/Training and Current Leadership:**

Bachelor's degree in Economics—Texas A&M University Pesticide License

Annual attendee Texas A&M Beef Cattle Short Course 100 Ranchers, Board of Directors CFC Advisory Council, Member

7 AM Distribution, Equity Partner and Board of Directors

Why I want to serve on the board: I have served on numerous boards including the YMCA Camping Board and was appointed to The Texas State Board of Pharmacy and the Real Estate Board by then Governor Rick Perry. I am currently serving on the Capital Farm Credit Advisory Council and the 100 Ranches Board of Directors. I have gained a tremendous amount of Board and executive management experience, yet the core reason is to serve and provide background and experience to CFC and the Board of Directors in advancing the capital needs to the agricultural industry and those seeking to enter agriculture, in addition to managing ranching operations and assisting others in the agricultural industry. This has helped in utilizing not only board experience, but also corporate background functions to aid others in navigating the pros and cons, the ups and downs, and the rewarding experience of the agriculture industry.

Example of a Leadership Position that has prepared me for a position on the board: I most recently and currently serve as a board director for the 100 Ranchers, a non-profit rancher's organization. Our primary goal is to encourage the younger generation to engage in agriculture with speaking engagements and demonstrations of hands on ranching systems. In addition, organizing symposiums for youth, university students, and best practices for the organization's membership is a focus. The ability to plan, manage budgets, and articulate the goals of the organization is integral part of leadership.

Business Knowledge, Experience, and/or Education in the following areas:

Strategic Planning: I participate in annual ranch planning - pasture maintenance, cattle management, project management, animal health and safety, organizational management and financial records are the mainstay of the ranch.

**Corporate Governance:** As a ranch partner for 29 years, I manage ranch financials; in addition to over 20 years in the oil and gas industry with experience in forecasting and scheduling, business development, and finance.

**Financial Reporting:** I maintain quarterly records for tax and program purposes. Additionally, I file all tax documents and government reports.

**Technology:** I have a basic use and understanding for computer suites, i.e. Microsoft Excel, Word, PowerPoint, etc. and effectively use Social Media to promote businesses.

**Risk Management:** I estimate forecasts and projects against potential profits and risks. Additionally, I appraise the projected income against projected expenses and make informed decisions.

Compensation and Talent Management: My past experiences have been to use market driven data and research for compensation and talent management. As a board member of CFC, I would utilize this same approach for remuneration and benchmarks in the talent pool.

Michael Kurtz-Age 50, Bell County

Occupation/Agricultural Operation: I am a fulltime Farmer Rancher. We operate a multigeneration farm in Holland Texas. We grow corn, grain sorghum, wheat, oats, and cotton, as well as maintain a cow/calf operation in Bell County. I currently farm with my father and son. Our family has farmed in this area since the early 1900's with my son being the 5th generation.

#### **Education/Training and Current Leadership:**

Holland High School Graduate
Associates Degree in Business Temple College
Vice President of School Board Holland ISD Chairman
Farm Service Agency County Committee Bell County

Why I want to serve on the board: Our farming and ranching business has been a borrower at CFC for almost 50 years. I would like to apply my experience as an agriculture producer and CFC customer to represent and serve as a voice for those who are full time farmers and ranchers. I believe the knowledge and experiences as a full time ag producer over the last 30 years have provided me a good skill set to be an asset as a Director of CFC.

Example of a Leadership Position that has prepared me for a position on the board: Serving on the Holland ISD Board of Trustees for the last 10 years has given me experience as a board member. I have learned the importance of using my independent judgement to help make decisions as a member of a board that will best serve the whole of an organization. Understanding how to function individually as part of a board in a leadership position will allow me to better serve CFC.

Business Knowledge, Experience, and/or Education in the following areas:

Strategic Planning: With the rapid population growth in Texas, planning for personnel, property, and facilities expansion has become a priority in Texas public schools. My service as a school board trustee has allowed me to be a part of a system that must plan for the future. This rapid change in our State, is and will continue to impact agriculture and rural lending. Strategic planning is important in every business, but I believe is extremely important when making decisions in multigenerational agriculture operation.

Corporate Governance: I have had the responsibility to review and approve the financial audit of Holland ISD annually. This governance role has provided me insight about the importance of the oversight necessary to ensure than an organization's goals are met while being fiscally responsible to its membership.

Financial Reporting: I have 30 years of experience operating an agriculture business which has provided me with experience preparing finances for loans, taxes, and budgeting. As a School Board Trustee, I also have responsibilities to approve and oversee budgets for Holland ISD as well as the Bell County Coop for Exceptional Children.

**Technology:** As an ag business owner technology is important and essential to daily operations. Evaluating new technology for its effectiveness, return on investment, and value to staff and customers is ongoing.

**Risk Management:** Risk management is essential in agriculture production. I have spent a great deal of time in the last 30 years evaluating risk and strategies to mitigate it.

Compensation and Talent Management: Retaining teachers in Texas public schools has been challenging for the last several years. Compensation, incentives, and a positive workplace have all become important strategies that are necessary to help maintain and attract personnel. I have experience as a board member supporting an administrative team to facilitate this goal.

Joe David Yates—Age 64, Mason County

Occupation/Agricultural Operation: I am a 4th generation cattle rancher in Texas and New Mexico with operations in Llano, Mason, and Gaines counties in Texas and Otero, Colfax, Union, and Lincoln counties in New Mexico. Over the years, I have expanded my cattle operation through purchasing and leasing ranches in Texas and New Mexico, giving me a wealth of experience in managing a large and diverse range of ranches. I am also a licensed Real Estate Broker with over 25 years of experience. My company, Joe David Yates & Assoc., is in Mason, TX.

# **Education/Training and Current Leadership:**

Angelo State University majoring in Agri Business Livestock and Wool judging teams at Angelo State Llano City Councilman

Multiple director development programs through CFC CFC Director training / Audit Committee training Real Estate Agent/Broker continuing education and Brokerage Owner

Served on the Farm Credit Council Board of Directors Served on the Ruidoso Jockey Club Board of Directors Served on the Llano County Farm Bureau Board of Directors

Director for the American Quarter Horse Assoc.

Member of Texas and Southwestern Cattle Raisers Assoc.

Member of National Cattlemen's Beef Assoc.

Member of New Mexico Cattle Grower's Assoc.

Member of American Quarter Horse Assoc.

Why I want to serve on the board: I want to help continue to build the positive growth and development of CFC. I believe in a strong patronage program returning profits to stockholders. Serving on the board, will allow me the opportunity to help ensure that the stockholder's voice is heard and that their interests are always represented. As a member of the board, I will have the opportunity to communicate with other board members and senior management making decisions that will impact the organization, including its stockholders.

Example of a Leadership Position that has prepared me for a position on the board: There is no better example of leadership than being the owner of your own business, much less multiple business operations. However, serving CFC and its stockholders as a Board Member for the last 12 years including the audit committee, executive committee, and risk committee has helped take my leadership skills to a new level. Overall, my experience on the board of CFC and the Farm Credit Council has prepared me to serve on the board of directors in a variety of organizations, by providing me with the skills, knowledge, and perspective needed to make sound decisions and help the organization succeed.

Business Knowledge, Experience, and/or Education in the following areas:

Strategic Planning: I have experience in my day to day business operations with ranching and real estate, as a Director for CFC, both through formal training and in normal Board and Committee meetings, in my interactions with other Directors and Senior Management, and my time as a Farm Credit Council Board of Director, where I helped plan and set policy for the future of the Farm Credit System.

Corporate Governance: I have experience as an FFA member in high school participating on the parliamentary procedure team and serving as a District officer, as a Director for CFC and Committee Member, and as a Director for Farm Credit Council and Committee Member.

**Financial Reporting:** I have experience in my day to day business operation and banking relations, business classes taken during college, as a member of Audit Committee for CFC, and through annual formal training through CFC.

**Technology:** I have experience as a business owner and operator, as a Director for CFC while helping develop and advance our IT footprint, and through formal training within the Farm Credit System.

**Risk Management:** I have experience in my day to day business activities, mainly cattle operations and banking, as a member of the Risk Committee for CFC, and through formal training for the members of this committee to include diversification, risk assessment, risk mitigation, monitoring and reporting.

Compensation and Talent Management: I have experience as a Director for CFC and through formal training. Additionally, I served on CFC Executive Committee during the process to locate, interview, and hire a new CEO. Further, as a member of CFC Audit Committee, I interviewed and hired the new Director of Audit.

Kenton Kimball—Age 70, Comal County

Occupation/Agricultural Operation: I have actively managed farming and cattle operations in Texas, Oklahoma, and Kansas for 45 years. I have a family farm in Kansas, and I manage a stocker operation in the Panhandle of Texas. I also work with my son in commercial real estate development in the San Antonio, TX area.

#### **Education/Training and Current Leadership:**

I graduated from Kansas State University with a Business Degree with specialization in Finance and Accounting. I have attended numerous director development programs sponsored by Farm Credit Bank of Texas. I have been to a series of Leadership Training programs provided by Farm Credit Services.

For the past 3 years I have served as the Vice Chairman of the CFC Board of Directors. I previously served as Chairman of the Audit Committee. I have been a director for CFC for 14 years and I served on the First Ag Credit Board of Directors before its merger with CFC. I also serve on the Director Executive Committee at CFC. I was a representative of CFC at the Farm Credit Fly-In at Washington DC Fly In to help with lobbying efforts in coordination with the Farm Credit Council.

Why I want to serve on the board: I feel strongly that current ag producers in rural America should have the opportunity to obtain affordable financing regardless of the ag commodity cycle. I believe the coop system is the best model in that the producers are the owners, the profits are distributed back to the owners, and we have direct oversight over management. I want to make sure we provide a means for our young and beginning farmers to work in agriculture. I believe CFC should provide both financing and education opportunities to help in the transition of an older generation to younger generation.

Example of a Leadership Position that has prepared me for a position on the board: I served as President of our school board at Stratford Independent School District. I worked with the School Superintendent along with board members to maintain a high level of educational performance. We did that along with strong sports, band, and drama programs. We led a community effort to pass a school bond election. While President we also hired a new school superintendent. All these gave me insight and leadership skills.

Business Knowledge, Experience, and/or Education in the following areas:

Strategic Planning: Being able to run a successful farming and cattle operation speaks to one's ability to think strategically. I have attended strategic planning sessions through Farm Credit Services that have helped me at a board level to be more productive. It is important to have your initiatives aligned with your strategic plan.

Corporate Governance: As Vice Chairman I sit in all the committee meetings, one of which is our Governance Committee at CFC. You must have a set of policies and run your organization within that framework. I served on the Stratford Education Foundation, the Stratford Area Foundation and the Sherman County Economic Development Committee. These entities require setting policies and determining the selection of projects within that framework. Working within these boards gave me an opportunity to learn and develop skills in governance.

Financial Reporting: My education in finance and accounting along with years of financial statement preparation for my own businesses has given me a solid background for reviewing and assessing financial statements. I have worked with my son on commercial real estate projects which has given me additional experience in a new area of business.

**Technology:** Technology is an ongoing learning experience for all of us. I seek to increase my knowledge in the area of IT. I have attended sessions at director development conferences that have exposed me to how technology is used in business. The Farm Credit Bank of Texas provides IT Security training in which I participate.

Risk Management: I have used several tools in agriculture that help in manage risk. I use futures, options, forward contracting, insurance, and USDA programs. As a member of CFC's Risk Management Committee, we review financial risk, as well as operational and reputational risk. Management instituted a program of Enterprise Risk Management about three years ago. The directors of the Risk Management Committee continue to work with management to refine and improve this program.

Compensation and Talent Management: I sit in on the Compensation Committee meetings where we oversee salaries, short and long term performance incentives, and hiring policies. CFC has about 600 employees, so this is a very important committee. The committee does receive help from outside consulting firms. CFC has made changes in the HR department that have helped elevate our ability to manage an association of this size. This was through the direction of both directors and management.

Jon Witte-Age 58, El Paso County

Clint, Texas

**Occupation/Agricultural Operation:** I am a cotton and pecan farmer and cattle rancher. I grew up on a cattle ranch in Arizona and New Mexico. Currently my family farms in El Paso County and ranches in Presido County.

# Education/Training and Current Leadership:

Bachelor of Science in Agricultural Finance from New Mexico State University Vice President - Valley Gin Tornillo, Texas Vice Chair - FSA County Committee El Paso, Texas Head of Trustees - Bond Memorial Methodist Church

Why I want to serve on the board: Serving on this board will allow me to represent the farmers and ranchers in the far West Texas area while being a voice for other farm credit members who are in the same position as I am. I also would like to take this opportunity to learn from members on this board to grow in knowledge and enhance my network in this industry.

Example of a Leadership Position that has prepared me for a position on the board: The agricultural industry is a learning opportunity every day. I know that every decision I make not only impacts my family, but the ones who I also employ. I must be conscientious of how to handle my businesses and the other positions that I have because the result could be vital. Working for yourself takes discipline, time manage, and it is a gamble, and I fully think that is a lesson in itself.

Business Knowledge, Experience, and/or Education in the following areas:

Strategic Planning: Farming is always looking down the road, maybe two to three years. Rotations of crops, water rations, and working with the government take a lot of planning. Working day to day, managing full time employees, and making decisions about your crops is always a concern that needs to be always on task.

**Corporate Governance:** Being involved in the selling of our cotton marketing co-op has brought many rules and policies to my attention. Having our own corporation, I have gained experience in the implementation of bylaws and standards.

*Financial Reporting:* We deal with income statements, balance sheets, and general financials that are required by banks and CPA's.

Technology: I am one who always has a note pad in my truck or pocket, but as the farming industry has progressed in the technology, I have tried to keep up. We have gone to computerized equipment in the pecan industry, and sorting, grading and sizing has become very efficient. As for the other industries such as a John Deere tractor, one cannot work on a simple tractor anymore without a computer and this is not efficient. I understand the importance that technology has and see it as a tool that we should all learn to utilize.

Risk Management: Management is learning to follow the markets and being ahead when planning for the next crop year. It's a chain reaction in the farming world, to be able to know what the fertilizer prices, water allotment, and seed prices will be has a huge impact on my growing season. I think that having communication with each of these vendors is essential in the daily planning of our operation. Risk management is inevitable in every aspect of life, it's just how you plan and handle the situations to prepare for it is that makes a good leader.

Compensation and Talent Management: I try to surround myself with people who are continuously learning and working on bettering themselves. Farming and ranching is a revolving door and if you are set in your ways that's where you will stay—stagnant and stuck. I try to be my best self for my employees and my family so I can set a good example, but I am always willing to find someone to learn from. "They say when you're the smartest man in the room you will never learn or grow," and I completely agree with that.

# **Nominating Committee Positions**

# **Region 1 Candidates:**

Rodney Hunter—Castro County

Agriculture Operation: After graduating from Texas A&M University in 1987, I returned to Castro County where I grew up and farm today. My farming operation consists of 1,500 acres of cultivation, which includes cattle, corn, cotton, wheat, milo and forage. I also oversee 2,500 acres of my family's grassland. The last 25 years have provided me with the opportunity to work in the grain industry for DeBruce Grain, Gavilon Grain, and currently Attebury Grain as a location manager and grain originator. Serving as Castro County Farm Bureau board president for six years gave me insight along with experiences for my farming and ranching operation.

#### Why I want to serve on the Nominating Committee: I

have been on the nominating committee since the Federal Land Bank days. It has always been very important to me that we have good representation for our West Texas area. Rural areas have contributed to the success of CFC and will always be a large portion of the continued success going forward. I would be honored to continue to serve on the CFC nominating committee.

Dale Wilhelm—Randall County

Agriculture Operation: I am 61 years old having been involved in farming my entire life. My operation is located in Castro and Swisher counties and includes land first owned and operated by my grandparents, and subsequently my parents. I currently grow irrigated and dryland cotton, wheat, grain sorghum, and stocker cattle. Additionally, I custom harvest cotton. I am a director on Castro County Farm Bureau and Quarterway Cotton Growers. I am a member of First Baptist Church of Dimmitt and Nazareth Volunteer Fire Department.

#### Why I want to serve on the Nominating Committee: I

have been a customer of CFC since 2004 establishing a good working relationship with them. Additionally, I have served on CFC's nominating committee the past six years which has given me a better understanding of the operation of the organization. This experience has allowed me to get acquainted with people associated with CFC that would otherwise be unknown. I can use this experience to help bring the most qualified people forward in the election process to keep the organization operating effectively and efficiently. I would like the opportunity to continue in this role.

# **Region 2 Candidates:**

Jason Poole—Hardeman County

Agriculture Operation: I farm and ranch in Hardeman and Childress counties. I raise dryland wheat, cotton, hay, and irrigated cotton. I have a commercial cattle herd. I own and operate Farm Air, Inc., an aerial crop dusting service. I also have a small farm dirt work operation.

#### Why I want to serve on the Nominating Committee: I

have been a CFC borrower for over fifteen years. CFC has been instrumental in the success of my operation. I am interested in being involved in the innerworkings of the organization. I have built my operation from the ground up over the last 30 years and now farm over 10,000 acres and have several employees. I know a strong board is necessary for a successful enterprise.

Erick Richards—Jones County

Agriculture Operation: Richards Farms Inc. is a family operation in Jones, Shackelford, and Haskell counties. Raising cotton, wheat, sesame, and hay on 8,500 acres while maintaining a 150 cow calf herd. We are 3rd and 4th generation farmers in the area and are active members of our local church and community organizations.

Why I want to serve on the Nominating Committee: The farm credit system has been financing our family's operation for over 75 years and is an important part of delivering agriculture minded financing to us and other members. Times change and it is important to have qualified people making decisions on our behalf. It is important to have a well-balanced and diverse board representing all the different segments that CFC services.

# **Region 3 Candidates:**

Mike Patschke—Lubbock County

Agriculture Operation: I have been farming in Lubbock County Since 1975. Cotton is the main crop, although I have grown corn sorghum, sesame, and sunflowers. I started installing drip irrigation in 1997 to replace row water fields and now replacing pivots with drip.

### Why I want to serve on the Nominating Committee: I

have been involved with the Farm Credit Bank since 1988. I have also been on the Nominating Committee on and off since the 90's. I feel that I am familiar with the area clientele to help choose qualified Directors.

Randy Smith—Terry County

Agriculture Operation: I began farming in 1978, while attending Texas Tech University. I currently farm 4,500 acres of primarily cotton, with some grain sorghum and corn in Hockley, Lubbock, Lynn, and Terry counties. I also rent land in Hale and Swisher counties to a local farmer.

Why I want to serve on the Nominating Committee: I feel it is very important that we have nominating committee members from this region to select strong applicants to run for the board and represent West Texas and the South Plains area in a way that will continue to maintain a strong CFC financial system.

# **Region 4 Candidates:**

# Mando Mandujano—Pecos County

Agriculture Operation: I farm watermelons, cantaloupe, onions, pumpkin, peppers, corn, alfalfa, and coastal hay. Additionally, we have a cattle operation. Not only do we do all the farming, but we are also directly involved in the harvesting of all the produce and commodities, along with the packing, distribution, and marketing of the produce. Farming in this area takes innovation and has provided opportunities to implement a variety of new ways to farm such as drip irrigation and precision technology that includes GPS Guidance on farm equipment.

# Why I want to serve on the Nominating Committee:

Every day I consider myself very fortunate in being able to do what I love most. I have always been very passionate about farming. I grew up dreaming about farming and owning my own property. I find joy in the fact that I now own and farm many of the very same acreage, that as a young child, I use to work on either picking vegetables, driving tractors, or planting vegetables.

# **Region 5 Candidates:**

Allen Arfsten—San Saba County

Agriculture Operation: I am on a slow-down type operation but still farm and ranch about 850 acres of farm and pasture. I have had stocker cattle on wheat for over 40 years. I also bale hay and do custom combining. I work and share equipment with a younger farmer/rancher.

# Why I want to serve on the Nominating Committee: I

served as a director for 12 years. The nominating committee always came up with great candidates. I just think that it is very important to have good, new candidates run for the board of directors. I would like to help get that done.

# Winston Millican—San Saba County

Agriculture Operation: My family has been harvesting pecans since 1888, and we're proud to be a part of the pecan industry in San Saba, TX. My great-great grandfather started the first pecan orchard in the early 1900s, and we've been growing and developing new varieties of pecans ever since. Today, I manage over 12,000 pecan trees spread across 1,000 acres, using sustainable farming practices and advanced technology to ensure the best possible yields. We also operate a pecan shelling plant, where we remove the shells from the pecan meat and use sorters and sizing equipment to add

value to the pecans. Our pecans are stored in a cold storage facility and used for making pecan pies and candy in our commercial kitchen. We sell most of our pecans online via our website, MillicanPecan.com. In addition to pecans, we also harvest wheat and graze Angus and Herford cross cattle on our land. We partner with locals to put their calves on wheat, which helps offset production costs, and lease our land out to deer hunters in the fall and winter. Overall, we're committed to sustainability and excellence in all our farming and business practices, and we're proud to be a part of the rich history of the pecan industry in San Saba.

### Why I want to serve on the Nominating Committee:

There are various reasons why I would want to serve on a CFC nominating committee. I feel that serving on the committee would provide me with the chance to make a significant contribution to my community. Texas farmers, ranchers, and other rural landowners are served by CFC, a co-operative banking company. By assisting in the selection of the organization's board of directors, I would play a significant part in ensuring that the cooperative is managed for the benefit of its members and the community. In addition to the satisfaction I get from giving to my community, I see serving on a nominating committee as a great way to expand my professional network and acquire significant experience. As a committee member, I would have the opportunity to meet with other community leaders and industry professionals, as well as get a greater understanding of how a financial institution operates. This might help me acquire new skills and expand my knowledge, which could be useful in several situations. I am passionate about supporting rural communities and am interested in finance and governance; therefore, serving on a nominating committee for CFC would be an excellent way for me to make a positive impact and develop personally and professionally.

# **Region 6 Candidates:**

Derry Gardner—LaSalle County

Agriculture Operation: I am a real estate appraiser specializing in farm and ranch appraisals, with over 40 years' experience. I own Gardner Appraisal Group, Inc, and Gardner Ranch Sales, LLC, and work primarily in Central, South & West, Texas. My wife and I purchased a ranch in LaSalle County in 2000, where we currently live, office, and ranch. I have had a working relationship with CFC since the days of Southwest Texas Federal Land Bank Association. I am a past president of Texas Wildlife Association, a past director of South Texas Property Owners Association, a past member of both the Texas Parks & Wildlife Department's Wildlife Diversity Committee and Private Lands Advisory Committee, and finally a current member of the CFC Nominating Committee for the Board of Directors and have been since 2008. Through my years of experience, I have had the

privilege to meet and get to know, not only landowners, but other professionals involved with those landowners and individuals involved in the agricultural business - which gives me the opportunity to be exposed to individuals who I believe, would make effective and dedicated Directors for CFC.

Why I want to serve on the Nominating Committee: With my vast experience in the farm/ranch industry, I am naturally exposed to a broad spectrum of individuals - whether they are landowners, lenders, lawyers, accountants, property managers, wildlife experts, etc., and suggest the best persons I believe to serve on the Board of Directors and contribute to the continued success of this organization. It has been my privilege to serve on this Nominating Committee for the past 15 years.

Scott Yanta—Medina County

**Agriculture Operation:** I farm 2500 irrigated acres of coastal bermuda in southern Medina County. We cater to the feed stores and horse stables across south Texas. We also have a row crop farm in Uvalde County where we plant mostly corn.

Why I want to serve on the Nominating Committee: I was interested in serving on the Nominating Committee because my father served on the board of the Texas federal land bank association back in the 80's and 90's.

# **Region 7 Candidates:**

Ronnie Smith—Nueces County

Agriculture Operation: I am a partner in Smith & Sons, which operates in Nueces, Kleberg, Jackson, and Matagorda counties. We farm over 25,000 acres of dryland corn, cotton, and sorghum. I am also a member of Bishop Grain, Inc., which operates 1.3 million bushels of storage in two separate facilities located in Nueces and Jackson counties. We have been a borrower of CFC since 2010.

# Why I want to serve on the Nominating Committee:

Although my available time is limited, serving on the nominating committee would allow me to add some value to the discussion regarding potential nominees.

Mike Vickers—Brooks County

**Agriculture Operation:** I run a cow/calf operation on three ranches located in Brook and Jim Hogg counties.

Why I want to serve on the Nominating Committee: I was a former director for the South Texas district and would very much like to be involved with the absolute best rural lending institution in Texas.

Primo Walker—Webb County

**Agriculture Operation:** We run a cow/calf stocker operation and buy and sell primarily number one sticker calves.

Why I want to serve on the Nominating Committee: I

learned from the best, my dad. He taught me how to discern an individual's talents, so I believe that through his efforts, I can understand who would be able to serve on this board. My family has been affiliated with CFC for many years. I believe I can help identify the best people to serve on the board.

# **Region 8 Candidates:**

Aaron Martinka-Milam County

Agriculture Operation: I am partner in AKA Farms, which operates in Bell, Milam, and Williamson counties. I farm corn, cotton, and wheat, in addition to running a cow-calf operation. I graduated from Texas A&M University in 2003 with a bachelor's degree in Agricultural Systems Management. I am an alumni of the Texas Agricultural Lifetime Leadership (TALL) program, class XI, and I've been a member of CFC since 2007. I am a lifelong member of Sts. Cyril & Methodius Catholic Church in Granger. I also serve as Vice President of the Texas Corn Producers Board, National Corn Growers Board, and Blackland Cooperative Gin.

Why I want to serve on the Nominating Committee: I

value the opportunity to present outstanding candidates to stockholders to preserve CFC's long-standing, diverse agricultural portfolio.

James Sell—Falls County

Agriculture Operation: My family farm and ranch in the Central Texas counties of Falls, Bell, and Milam. The farming operation consists of corn, cotton, milo, wheat, oats, and hay production. We also have a small cow/calf operation.

Why I want to serve on the Nominating Committee: I

would like to continue serving on the nominating committee to work with fellow committee members to keep CFC strong with board members that make this happen. CFC is and has been a great held in my family's livelihood.

# **Region 9 Candidates:**

Mark Anderson—Colorado County

**Agriculture Operation:** I have rice and hay in Colorado and Wharton Counties. I previously had a small cattle operation and commercial fertilizer and chemical sales.

#### Why I want to serve on the Nominating Committee: I

have been a farm credit customer for over 50 years and have served as an association director for two local associations. I have enjoyed the knowledge and experience received. This is another way I can continue learning and sharing in our industry.

#### Charles Graham—Bastrop County

Agriculture Operation: I currently have ranches in Elgin, Cedar Creek, and a feed yard in Gonzales. I previously had a vet clinic that specialized in equine services. I've proudly been involved in the agriculture industry for well over 50 years.

#### Why I want to serve on the Nominating Committee:

Every time that I have had the honor to serve on this committee I have learned from my peers in the room. I gain experience from the discussions that take place from the other agriculture professionals. Additionally, I enjoy helping to ensure we have strong candidates for the board of director elections.

# Mike Watz—Wharton County

**Agriculture Operation:** I own and operate a row crop operation where we produce corn, cotton, and hay. I also run a commercial cattle operation primarily consisting of registered Santa Gertrudis cattle.

#### Why I want to serve on the Nominating Committee: I

have been within the Farm Credit System for over 38 years and am a strong believer in the way it supports patrons. I have also served over 15 years on the nominating committee, both as a committeeman and alternate. I emphasize the importance of having representation for each region.

# **Region 10 Candidates:**

# Jerry Armstrong—Lee County

Agriculture Operation: Diamond A Ranch is involved in each segment of the cattle business. We have a large herd of commercial cows, a preconditioning yard, stocker/grower, and we send calves to commercial finishing yards as well as finishing some cattle at the ranch for use in our own branded meat company that is direct marketed through the internet and at our country store.

#### Why I want to serve on the Nominating Committee: I

have been a satisfied customer of CFC with land and operating loans for over 30 years and am happy to give a little something back in any way I can. I am also interested in helping ensure that CFC continues to have strong, qualified governance going forward.

# Bryan Brown—Brazos County

Agriculture Operation: We run a cow-calf operation spread out of over several ranches located in Brazos and Madison counties. We run crossbred cows bred to Angus bulls. We background most of our calves and participate in as many value-added programs as possible.

Why I want to serve on the Nominating Committee: I am interested in serving to learn more about the election process, the inner workings of CFC, and help pick qualified candidates to serve our association.