



The better Capital Farm Credit does financially, the more tangible benefits we can pass to our members who choose us as their financial partner. Members own the cooperative and share in earnings through our cooperative returns program, with benefits that include:

- A return of your share of the earnings
- Reduction of your borrowing cost
- Allocated equities recorded in your name for future disbursement consideration

Your share of returns is based on your contributions to the earnings of the association. Since 2006, Capital Farm Credit's combined cash returned and allocated equities for members is more than \$2.7 billion. Detail of our historical cooperative returns is shown below.

- The total cooperative return represents roughly 90% of total earnings for 2006-2023
- Cash and allocated equities paid through the program returned approximately 27% of the interest paid by members and effectively reduced the average cost of borrowing by approximately 1.50%

| Calendar Year      | Total Cooperative Return | Return as % of Total Earnings | Cash Paid*    | Equities Allocated | Equities Paid* | % of Interest Paid** | Average Stated Rate | Impact on Average Rate ** |
|--------------------|--------------------------|-------------------------------|---------------|--------------------|----------------|----------------------|---------------------|---------------------------|
| <b>2006 - 2011</b> | \$531,099,000            | 93.5%                         | \$178,536,000 | \$352,563,000      | \$352,563,000  | 29%                  | 6.52%               | -1.88%                    |
| <b>2012</b>        | \$138,334,000            | 99.0%                         | \$42,133,000  | \$96,201,000       | \$96,201,000   | 54%                  | 5.24%               | -2.81%                    |
| <b>2013</b>        | \$144,125,000            | 99.5%                         | \$65,477,000  | \$78,648,000       | \$78,648,000   | 55%                  | 5.05%               | -2.78%                    |
| <b>2014</b>        | \$142,065,000            | 98.6%                         | \$71,995,000  | \$70,070,000       | \$70,070,000   | 52%                  | 4.97%               | -2.57%                    |
| <b>2015</b>        | \$137,631,000            | 98.8%                         | \$56,746,000  | \$80,885,000       | \$0            | 19%                  | 4.99%               | -0.94%                    |
| <b>2016</b>        | \$135,000,000            | 89.3%                         | \$57,170,000  | \$77,830,000       | \$0            | 17%                  | 4.97%               | -0.86%                    |
| <b>2017</b>        | \$163,847,000            | 97.1%                         | \$77,506,000  | \$86,341,000       | \$0            | 21%                  | 5.20%               | -1.11%                    |
| <b>2018</b>        | \$184,587,000            | 97.2%                         | \$87,543,000  | \$97,044,000       | \$0            | 22%                  | 5.52%               | -1.20%                    |
| <b>2019</b>        | \$176,537,000            | 97.5%                         | \$88,550,000  | \$87,987,000       | \$0            | 21%                  | 5.68%               | -1.18%                    |
| <b>2020</b>        | \$215,865,000            | 98.0%                         | \$98,280,000  | \$117,585,000      | \$0            | 24%                  | 5.14%               | -1.21%                    |
| <b>2021</b>        | \$233,769,000            | 89.3%                         | \$108,069,000 | \$125,700,000      | \$0            | 25%                  | 4.68%               | -1.16%                    |
| <b>2022</b>        | \$270,028,000            | 95.3%                         | \$127,595,000 | \$142,433,000      | \$0            | 23%                  | 5.00%               | -1.15%                    |
| <b>2023</b>        | \$243,498,000            | 90.1%                         | \$118,791,000 | \$124,707,000      | \$0            | 17%                  | 6.12%               | -1.02%                    |
| <b>Total Value</b> | <b>\$2,716,385,000</b>   | <b>94.9%</b>                  |               |                    |                | <b>27%</b>           |                     | <b>-1.50%</b>             |

\*The return of allocated equities is at the sole discretion of the board of directors and subject to regulatory restrictions and is presently on a 9-year revolvment. Past performance is not a guarantee of future payouts.

\*\*The figures in these columns are based on the total "Cash Paid" and "Allocated Equities Paid."

The above calculations do not account for time value of money. This material is prepared for informational purposes only and is not intended to provide, and should not be relied on for tax, legal or accounting advice.

